

## Brief Profile

### **Winston Set Aung**

*MBA, M.Sc. Banking & Finance (Scotland)*

*M.Sc. Investment Management (London)*

Founder and Director of Research, Asia Development Research Institute ([www.asiadevelopment.org](http://www.asiadevelopment.org))

Founder and Executive Director, Asia Language and Business Academy (ALBA) ([www.alba-edu.com](http://www.alba-edu.com))

Faculty Member, Executive MBA Programme, Yangon Institute of Economics

Winston Set Aung has been involved in various research projects in Myanmar, and in other GMS and ASEAN countries, in cooperation several international and regional organizations that include: -

- Institute of Asian Studies of the Chulalongkorn University of Thailand
- Mekong Institute of Thailand
- Graduate School of Frontier Sciences of the University of Tokyo of Japan
- Stockholm Environmental Institute (SEI-Asia)
- Institute for Security and Development Policy of Sweden
- Research Institute on Contemporary South East Asia of France

As of 2009, he has successfully completed over 40 international research projects in more than 10 countries. Currently, he is involved in policy and academic research projects in Myanmar mainly on cross-border informal activities in trade, investment and migration (especially human smuggling). He is also specialized in informal cross-border activities and resource trades.

He is currently a Founder and the Director of Research of the Asia Development Research Institute ([www.asiadevelopment.org](http://www.asiadevelopment.org)), and also a Founder and Executive Director of the Asia Language and Business Academy (ALBA) ([www.alba-edu.com](http://www.alba-edu.com)). As a Faculty Member, he also teaches at the Executive MBA classes of the Yangon Institute of Economics.

Additionally, he is a member of the Research Advisory Committee of the Mekong Institute, an intergovernmental organization based in Thailand. He is also a member of the Editorial Board of the Journal of Mekong Societies published by Center for Research on Plurality in the Mekong Region (CERP), Faculty of Humanities and Social Sciences, Khon Kaen University, Thailand.

## Research papers written

1. Winston Set Aung, "Environmental, Social, and Economic Implications of Transboundary Resource Connections in Myanmar", in *Transboundary Resources and Environment in Mainland Southeast Asia*, 2010, University of Tokyo, Japan.
2. Winston Set Aung, "Illegal Heroes and Victimless Crimes – Informal Cross-border Migration from Myanmar, 2009, Institute for Security and Development Policy.  
[http://www.isdp.eu/files/publications/ap/09/illegal\\_heroes\\_and\\_victimless\\_crimes.pdf](http://www.isdp.eu/files/publications/ap/09/illegal_heroes_and_victimless_crimes.pdf)
3. Winston Set Aung, "The Role of Informal Cross-Border Trade in Myanmar", 2009, Institute for Security and Development Policy, Sweden.  
[http://www.isdp.eu/files/publications/ap/09/le\\_of\\_informal\\_cross-border\\_trade\\_in\\_myanmar.pdf](http://www.isdp.eu/files/publications/ap/09/le_of_informal_cross-border_trade_in_myanmar.pdf)
4. Winston Set Aung, "Policy Brief: Migration and Human Smuggling from Myanmar: Moving Toward Win-Win Solutions, 2009, Institute for Security and Development Policy, Sweden.  
[http://www.isdp.eu/files/publications/pb/09/winston\\_policybrief12.pdf](http://www.isdp.eu/files/publications/pb/09/winston_policybrief12.pdf)
5. Winston Set Aung, Muanpong Juntopas, Masao Imamura, Saykham Voradeth, Yaowalak Aprichartollop, "Labour Migration from Mekong Region: a feasible option for livelihood diversification for the poor?", 2009, The Sustainable Mekong Research Network Project Number 6591, Stockholm Environmental Institute.  
[http://www.sumernet.org/2009Learning\\_Forum/GMS\\_Regional\\_Migration.pdf](http://www.sumernet.org/2009Learning_Forum/GMS_Regional_Migration.pdf)
6. *Myanmar and Resources*, by Winston Set Aung, 2008. It is the paper presented at the *International Workshop on "Government Policies and Trans-national Environmental Issues in Southeast Asia: Identification of Gaps, Research Needs and Opportunities"*, at Mae Fah Luang University, Chiang Rai, Thailand, jointly organized by MFU and the University of Tokyo.
7. *Myanmar's Informal Economic Relations with China and Thailand in the Greater Mekong Sub-region*, by Winston Set Aung, 2008. It is the paper presented at the *International Workshop on GMS Economic Corridors: Cooperation and Development at the Yunan University in Kunming, China*.
8. *Myanmar's Cross Border Trade with its Neighboring GMS Countries*, by Winston Set Aung, 2008. It is the paper presented at "*Regional Policy Dialogue on Trade Facilitation Policy Gap Analysis on Cross-border Transport Agreement (CBTA) in the GMS*" at the Mekong Institute, Khon Kaen University, Khon Kaen, Thailand.
9. *Myanmar and GMS Cooperation in the New Context*, by Winston Set Aung, 2008. It is the paper written for the joint-research project "*ASEAN-China Cooperation in the New Context*" sponsored by the ASEAN-China Cooperation Fund, Center for ASEAN and China Studies (CACs), Hanoi, Vietnam.

10. Cross-border Economic Relationship in the Greater Mekong Sub-region with Special Reference to Myanmar and its GMS Neighbors that mainly include Thailand and China, *by Winston Set Aung, 2007. It is the research paper written under the project of Mekong Research Center, Institute of Asian Studies, Chulalongkorn University, Thailand.*
11. Informal Channels of Migration in Myanmar: Causes and Impacts, *by Winston Set Aung, 2007. It is the paper presented at Follow-up Regional Policy Dialogue on "Transborder Migration Policy Implementation and Monitoring: Its Effectiveness and Current Policy Gaps in the GMS", held at the Mekong Institute, Khon Kaen, Thailand.*
12. Investment in Myanmar 2007, *by Winston Set Aung. It is the paper written under the contract with the ASEAN Japan Center.*
13. GMS Tourism Development with Special Reference to Myanmar, June 2007, *by Prof. Myat Thein, Winston Set Aung, Daw Tin Tin Htwe and Daw Aye Win. It is the paper published as a research paper series by the Mekong Institute, Thailand*
14. Investment Opportunity with the Equitization of the Bank for Foreign Trade of Vietnam (Vietcombank), September 2006, *by Winston Set Aung. It is the paper written under the contract with the Nomura Research Institute of Japan.*
15. Existing and Future Electricity Infrastructure and Supply around Special Economic Zones (SEZs) in Cambodia, September 2006, *by Winston Set Aung. It is the paper written under the contract with the Nomura Research Institute of Japan.*
16. Quantitative Forecast of Future Scenario of FDI Flows into Cambodian Garment Sector, May 2006, *by Winston Set Aung. It is the paper written under the contract with the Nomura Research Institute of Japan.*
17. Competitiveness of Textiles and Garment Sector of Cambodia and Existing Impediments, February 2006, *by Winston Set Aung. It is the paper written under the contract with the Nomura Research Institute of Japan.*
18. Macroeconomics Factors affecting the Trade Competitiveness among the GMS Countries (Myanmar, China, Thailand, Vietnam, Lao PDR and Cambodia), February 2006, *by Winston Set Aung. It is the paper written under the contract with the Nomura Research Institute of Japan.*
19. The Time to turn Irregular into Regular Migrants, January 2006, *by Winston Set Aung. It is the paper presented at Follow-up Regional Policy Dialogue on "Transborder Migration Policy Implementation and Monitoring: Its Effectiveness and Current Policy Gaps in the GMS", held at the Mekong Institute, Khon Kaen, Thailand.*

20. Myanmar Economic Overview 2006, by *Winston Set Aung*
21. Policy Recommendation for FDI Development at Sihanoukville Area of Cambodia, by *Winston Set Aung*. It is the paper written under the contract with the Nomura Research Institute of Japan under the project of Japan Bank for International Cooperation.
22. Cause-and-Effect Relationship between Economic Indicators and FDI Inflows in Cambodia, by *Winston Set Aung*. It is the paper written under the contract with the Nomura Research Institute of Japan.
23. Equitization and Investment Opportunities in the Cellular Mobile Telecommunication Sector in Vietnam, by *Winston Set Aung*. It is the paper written under the contract with the Nomura Research Institute of Japan.
24. The Econometric Relationship between Exports and FDI in Vietnam, by *Winston Set Aung*. It is the paper written under the contract with the Nomura Research Institute of Japan.
25. The Econometric Relationship between Exports and FDI in Cambodia, by *Winston Set Aung*. It is the paper written under the contract with the Nomura Research Institute of Japan.
26. Future Policy Direction and Legal framework of Thailand's Telecommunication Sector, by *Winston Set Aung*. It is the paper written under the contract with the Nomura Research Institute of Japan.
27. Security Export Control in Thailand, by *Winston Set Aung* in cooperation with *Hitoshi Sakai* of Nomura Research Institute under the project of Japan International Cooperation Agency.
28. Security Export Control in Myanmar, by *Winston Set Aung*. It is the paper written under the contract with the Nomura Research Institute of Japan under the project of Japan International Cooperation Agency
29. Industry Outlook: Garment and Textile Industry in Vietnam, by *Winston Set Aung*. It is the paper written under the contract with the Nomura Research Institute of Japan.
30. Review on SME Policy in Vietnam and Recommendation, by *Winston Set Aung* in cooperation with *Hitoshi Sakai* of Nomura Institute for Japan Bank under the project of Japan International Cooperation Agency.
31. Outlines of Review and Recommendations for SME Policy in Vietnam, by *Winston Set Aung*. It is the paper written under the contract with the Nomura Research Institute of Japan.

32. Analysis of Macroeconomics factors and the Impact of 2005 post-MFA on Textile and Garment Industries in Bangladesh, Sri Lanka ,India and Pakistan, by *Winston Set Aung in cooperation with Hitoshi Sakai of Nomura Research Institute under the project of Japan Bank for International Cooperation*
33. Financial Sector Development of Myanmar, by *Winston Set Aung. It is the paper written under the contract with the UNDP in its Case Study on “the Macroeconomics of Poverty Reduction”. The Case Study focused on financial liberalization and its links to industrial development.*
34. SMEs/SMIs Development in Myanmar Compared to other Asian and Developed Countries, by *Winston Set Aung in cooperation with Mr. Hitoshi Sakai of Nomura Research Institute.*
35. Footwear Industry in Myanmar, by *Winston Set Aung. It is the paper written under the contract with the Nomura Research Institute of Japan.*
36. Master Plan for the development of the Garment Industry in Myanmar, by *Winston Set Aung. It is the paper written under the contract with the Nomura Research Institute of Japan.*
37. Master Plan for the Improvement of SME Financing in Myanmar, by *Winston Set Aung. It is the paper written under the contract with the Nomura Research Institute of Japan.*
38. Analysis on Supporting Industries in Different Economic Sectors of Myanmar, by *Winston Set Aung. It is the paper written under the contract with the Nomura Research Institute of Japan.*
39. Machine Production Industries in Myanmar, by *Winston Set Aung. It is the paper written under the contract with the Nomura Research Institute of Japan.*
40. Fisheries Sector in Myanmar by *Winston Set Aung for Deutsche Bank Representative Office*

## Research Projects Involved and Professional Background

(1) February – May 2010 (**Myanmar**): Consultant

Conduct the action research on Myanmar rice chain and rural credit with the focus on analysis of rural labor markets, assessment of hidden transaction costs and export competitiveness.

Conduct an independent lesson-learning review of pilot projects in rice production and rural credit. (It is the project funded by the DFID – UK Development for International Development).

(2) October – December 2009 (**Sweden**): Guest Researcher

Conduct research and dialogue with European researchers and academic professors under the Grant provided by the Swedish Foundation for International Cooperation in Research and Higher Education (STINT).

(3) March 2009 – February 2010 (**Myanmar**): Researcher

To study informal movements of trades and persons in Myanmar, especially with its neighboring GMS countries, i.e. China and Thailand: and their costs and benefits. It is the research project conducted in cooperation with the Research Institute on Contemporary South East Asia of France.

(4) July 2007 – February 2010 (**Myanmar**): Research Leader in Myanmar

To study economic relations, particularly on cross-border trade – formal and informal, among the GMS nations and their economic impacts and implications not only in the region but also in the larger geographical area – East Asia. This study is conducted under the Mekong Research Center, Institute of Asian Studies, Chulalongkorn University, Thailand.

(5) March 2008 – December 2008 (**Myanmar**): Research Leader in Myanmar

To study economic, social and environmental impact of migration in Myanmar. It is the project initiated and sponsored by the Sustainable Mekong Research Network (Sumernet) of the Stockholm Environmental Institute (SEI Project No. 6591 Sumernet-Research 1007/8, Regional Migration: a feasible option for livelihood diversification for the regional poor?)

(6) March 2008 (**Thailand**): Resource Person

Paper on “Myanmar and Her Resource” is written and presented at the International Workshop on “Government Policies and Trans-national Environmental Issues in Southeast Asia: Identification of Gaps, Research Needs and Opportunities”, at Mae Fah Luang University, Chiang Rai, Thailand, jointly organized by MFU and the University of Tokyo.

(7) March 2008 (**China**): Resource Person

Paper on “Myanmar’s Informal Economic Relations with China and Thailand in the Greater Mekong Sub-region” was written and presented at the International Workshop on GMS Economic Corridors: Cooperation and Development in Kunming, China.

(8) April 2008 (**Thailand**): Resource Person

Paper on “Myanmar’s Cross Border Trade with her Neighboring GMS Countries” was written and presented at “Regional Policy Dialogue on Trade Facilitation Policy Gap Analysis on Cross Border Transport Agreement (CBTA) in the GMS” at the Mekong Institute, Khon Kaen University, Khon Kaen, Thailand.

(9) February – March 2008 (**Myanmar**): Researcher

Research paper on “Myanmar and GMS Cooperation in the New Context” was written for the joint-research project “ASEAN-China Cooperation in the New Context” sponsored by the ASEAN-China Cooperation Fund, Center for ASEAN and China Studies (CACs), Hanoi, Vietnam.

(10) August – November 2007 (**Thailand**): Resource Person

Research and surveys on informal channels of migration was conducted at the border areas between Myanmar, Thailand and China. The research report “Informal Channels of Migration in Myanmar: Causes and Impacts” was written for the Follow up Regional Policy Dialogue on “Transborder Migration Policy Implementation and Monitoring: Its Effectiveness and Current Policy Gaps in the Greater Mekong Sub-region”, held at the Mekong Institute, Thailand.

(11) May 2007 – July 2007 (**Myanmar**): Consultant

Paper on Investment Climate in Myanmar was written for the project under the ASEAN-Japan Center in cooperation with Isao Takatori, a Japanese consultant.

(12) June 2006 – May 2007 (**Myanmar**): Deputy Team Leader

Research on “Development of GMS Tourism with special reference to Myanmar” is conducted in cooperation with Professor Myat Thein under the Research Grant provided by the Mekong Institute of Thailand.

(13) September 2006 (**Vietnam**): Project Researcher

A paper on “Investment opportunity with the equitization of the Bank for Foreign Trade of Vietnam (Vietcombank)” is written under the contract with the Nomura Research Institute of Japan. Surveys on officials of the Vietcombank and foreign investors were conducted in Hanoi, Vietnam during the project period.

(14) August 2006 (**Cambodia**): Project Researcher

A paper on “Existing and future electricity infrastructure and supply around Special Economic Zones (SEZs) in Cambodia” was written in Cambodia for Nomura Research Institute

of Japan. Surveys on officials of the Ministry of Planning and Investment, SEZ investors and foreign investors were conducted in Hanoi, Vietnam during the project period.

(15) July – August 2006 (**Cambodia**): Project Researcher

Action plan for attracting Japanese garment manufacturers to Cambodia was written. This paper focuses on possible future impact international external factors on the garment sector of Cambodia. It is a part of JICA's research project conducted in Cambodia in cooperation with the Nomura Research Institute of Japan.

(16) April – May 2006 (**Japan, Cambodia**): Project Consultant

Econometric models are developed in identifying macroeconomics and industry-related factors affecting Foreign Direct Investment in different sectors that are further forecasted through cross-sectional econometric models. It is a part of JICA's research project conducted in cooperation with the Nomura Research Institute of Japan.

(17) February 2006 (**Thailand**): Resource Person

A research report related to labor migration between Myanmar and other countries in the Greater Mekong Sub-region is written with the title of "The Time to turn Irregular into Regular Migration" for Regional Policy Formulation Meeting on Migration in GMS. The presentation on the country report of Myanmar was given at the Mekong Institute, Khon Kaen, Thailand.

(18) December~February 2006 (**Cambodia**): Researcher/Consultant

Involved in a research project in cooperation with the Nomura Research Institute of Japan. The paper on Competitiveness of Cambodian Garment Sector is written. Surveys on garment industries were conducted in Cambodia (JICA research project)

(19) December 2005 (**Cambodia**): Surveyor/Researcher

Conducted industrial surveys in Cambodia. Especially the garment manufacturing industries are interview-surveyed with the view to identify their perceptions related to the existing issues and impediments in the textiles and clothing sector of Cambodia.

(20) September 2005 (**Vietnam**): Researcher/Consultant

This is the follow-up project activities conducted in cooperation with the Nomura Research Institute to update the research project conducted during April-May 2005 on equitization of state-owned enterprises mainly in the telecommunications sector and on development of business strategies in the mobile telecommunications sector of Vietnam.

(21) August 2005 (**Cambodia**): Researcher/Consultant

Involved in a research project in cooperation with the Nomura Research Institute of Japan, related to the formulation of strategies to induce FDIs to Cambodia's Sihanoukville

area. Surveys on perceptions of investors were conducted in Malaysia, Thailand and Cambodia.

(22) July 2005 (**Cambodia**): Surveyor/Researcher

Industrial associations and labor-intensive industries of Cambodia are interview surveyed with the view to find out the perception of investors especially the foreign investors regarding the FDI policy climate and factors affecting the investment promotion and FDI development.

(23) June 2005 (**Thailand**): Surveyor/Researcher

Industrial associations and labor-intensive industries of Thailand are interview surveyed with the view to find out the perception of prospective foreign investors for Cambodia and factors affecting the investment promotion and FDI development are analyzed. Thai Garment Manufacturers Association, Office of the Board of Investment (BOI), Thai Toys Manufacturers Association, The Federation of Thai Industries (FTI), Jong Stit Company Limited, Thai Footwear Association, Consultant to Thai Polyester Co., Ltd., Blue Corner Company Limited, etc., are intensively surveyed during the survey period. If the results are not considered satisfactory, additional surveys with local consultants and businessmen are conducted in order to perform double confirmation of the results achieved.

(24) June 2005 (**Malaysia**): Surveyor/Researcher

Industrial associations and labor-intensive industries of Malaysia are interview surveyed with the view to find out prospective foreign investors for Cambodia and factors affecting the investment promotion and FDI development are analyzed. Malaysia Textiles Manufacturers Association, Foreign Investment Promotion Center, Malaysia Industrial Development Authority, Cross Border Investment Center / Domestic Investment Promotion Center, Malaysia Industrial Development Authority, Malaysia Footwear Manufacturers Association, Malaysia Foodstuff and Toys Manufacturers Association, etc., are intensively surveyed during the survey period. If the results are not considered satisfactory, additional surveys with local consultants and businessmen are conducted in order to perform double confirmation of the results achieved.

(25) April 2005-May 2005 (**Vietnam**): Researcher/Consultant

Involved in a research project in cooperation with the Nomura Research Institute of Japan, on equitization of state-owned enterprises mainly in the telecommunications sector and on development of business strategies in the mobile telecommunications sector of Vietnam.

(26) February 2005-March 2005 (**Cambodia**): Researcher/Consultant

Involved in a research project in cooperation with the Nomura Research Institute of Japan, on “The Significant Relationship between the Exports and FDI” which is a part of the

paper on “Export Promotion and Development of FDI / Recent Developments of the Facilitation of Trade-related Procedures”.

(27) February 2005 (**Vietnam**): Researcher/Consultant

Research related to the econometric relationship between the exports and FDI is conducted in Vietnam. It is the paper written under the contract with the Nomura Research Institute of Japan.

(28) March 2005-April 2005 (**Thailand**): Researcher/Consultant

Involved in a research project on “Future Policy Direction and Legal Framework of Thailand’s Telecommunication Sector” in cooperation with the Nomura Research Institute.

(29) February 2005 (**Vietnam**): Researcher/Consultant

Constructed a “Financial Model Forecast and Feasibility Study for the Investment in the Telecommunication Sector of Vietnam”, conducted in cooperation with Nomura Research Institute.

(30) June 2004-February 2005 (**Thailand**): Researcher/Consultant

Legal studies on “Export Control” in Thailand are conducted in cooperation with Nomura Research Institute. (JICA project). A paper on “The Security Export Control of Thailand” is written in cooperation with the NRI.

(31) June 2004-February 2005 (**Myanmar**): Researcher/Consultant

Legal studies on “Export Control” in Myanmar are conducted in cooperation with Nomura Research Institute. (JICA project). A paper on “The Security Export Control of Myanmar” is written in cooperation with the NRI.

(32) June 2004-February 2005 (**Cambodia**): Researcher/Consultant

Cooperate with the Nomura Research Institute in conducting the legal studies on “Export Control” in Cambodia. (JICA project).

(33) June 2004-February 2005 (**Lao PDR**): Researcher/Consultant

Cooperate with the Nomura Research Institute in conducting the legal studies on “Export Control” in Lao PDR. (JICA project).

(34) June 2004-February 2005 (**Vietnam**): Researcher/Consultant

Cooperate with the Nomura Research Institute in conducting the legal studies on “Export Control” in Vietnam. (JICA project).

(35) April 2004 (**Vietnam**): Researcher/Consultant

Co-operate with Nomura Research Institute in Vietnam in conducting the JBIC's "Special Assistance for Project Formation (SAPROF)" related to SMEs Finance Project (SMEFP) phase II for the development SME finance and policies.

Responsible for conducting the survey and research studies on the development of SMEs Policies and finance in Vietnam

(36) April 2004 (**Vietnam**): Researcher/Consultant

Co-operate with the Ministry of Finance, Vietnam and Nomura Research Institute in drafting the proposal for provision of technical assistance from Japan for the development of Credit Guarantee Funds in Vietnam

(37) August 2003-February 2004 (**Vietnam**): Researcher/Consultant

Co-operate with Nomura Research Institute in Vietnam in conducting the JICA's project on "Vietnam-Japan Joint Initiative to Improve Business Environment with a view to Strengthen Vietnam's Competitiveness".

Responsible for the research on the development of supporting industries in Vietnam

(38) November 2002 (**Bangladesh**): Researcher/Consultant

Research and surveys are conducted in identifying the possible scenario of Bangladesh's textiles and garment sector in the post-MFA era after 2005. Macroeconomics models are constructed and analyzed in the research. Interview surveys with local authorities, garment associations and garment manufacturers were conducted in Bangladesh.

(39) December 2002 (**Sri Lanka**): Researcher/Consultant

Conducted a research to identify the impacts of macroeconomics factors on the textiles and garment sector of Sri Lanka compared to China in post-MFA period.

(40) January 2003 (**India**): Researcher/Consultant

Research related to the competitiveness of Indian textiles and garment sector in the post-MFA period is conducted. Possible macroeconomics factors affecting the sector are identified.

(41) February 2003 (**Pakistan**): Researcher/Consultant

The possible impact of the post-MFA regime on the Pakistan's textiles and garment sector is identified through various econometric models.

(42) March 2003-June 2003 (**Myanmar**): National Consultant to UNDP

Engaged in the UNDP's Case Study as a National Consultant on "the Macroeconomics of Poverty Reduction" in Myanmar in cooperation with Mr. Terry McKinley, Policy Adviser of Macroeconomics and Poverty Socio-economic Development Group, Bureau for Development Policy, UNDP, New York.

The Case Study focused on financial liberalization and its links to industrial development.

Responsible for Financial Development part of the study.

(43) January 2002-November 2002 (**Myanmar**): Project Researcher

Research studies were conducted in cooperation with Nomura Research Institute and the following papers and Master Plans were written. (JICA project)

- (1) Master Plan for the Development of Footwear Industry in Myanmar.
- (2) Master Plan for the Development of Garment Industry in Myanmar
- (3) Development of Small & Medium-sized Enterprises/Industries in Myanmar
- (4) Master Plan for the Improvement of SME Financing in Myanmar.
- (5) Master Plan for the Development of Supporting Industries in Major Economic Sectors in Myanmar
- (6) Machine Industries in Myanmar
- (7) Several Studies on Trade, Industrial Policies, FDI, Investment policies were conducted in Myanmar.

(44) January 2000-August 2000 (**Myanmar**): Corporate Researcher, Deutsch Bank Representative Office of Myanmar

Engaged in corporate research projects, macroeconomic research projects in major economic sectors, financial projects feasibility studies

Responsible for macroeconomic and financial analyses and feasibility studies

Left Deutsche Bank in August 2000 after achieving British Council's full Schevening scholarship and went to London for further post-graduate studies.

(45) November 1998-December 2000 (**Thailand/Myanmar**):

Representative / Country Manager, Sun King Overseas Ltd., USA

Representative, Peter Beaumont Sdn., Bhd., Malaysia

Engaged in Research on Fishery Industry and feasibility study for the operation of sea-cucumber industry around the Andaman sea area in Thailand and Myanmar in cooperation with Sun King Overseas Ltd., USA.

Engaged in market researches in Myanmar and in Malaysia in cooperation with Peter Beaumont Sdn., Bhd., Malaysia

Engaged in media and advertisement industry in cooperation with Peter Beaumont Sdn., Bhd., Malaysia and provided English Premier League Live show matches to Myanmar Television under the Ministry of Information under the sponsorship of Rothmans.

Still held the Representative status in 2000 while studying post-graduate courses in United Kingdom and maintained the connection and conducted fishery related researches.

(46) June 1996-August 1997 (**Myanmar**): Project Manager, Lazard Myanmar, a 100% subsidiary of Lazard Freres Gestion, Paris

Engaged in Investment management projects, financial management projects, project management and feasibility studies. Engaged also in Investment and financial researches in several economic sectors and feasibility studies for the selection of potential SOEs for possible equitization.

Responsible for Project Analysis/ Research & analysis/Project formulation/Business development and feasibility studies.

This was the part-time responsibility while studying MBA at the Institute of Economics.

(47) June 1996-December 1996 (**Myanmar**): Part-time Researcher, Peregrine Investment Bank

Engaged in feasibility studies for potential investments in different economic and industrial sectors.

This was the part-time responsibility while studying MBA at the Institute of Economics